

# MARCA Roof Topics

The newsletter for the Mid Atlantic Roofing Contractors Association • Fall 2010



MARCA President Doug Fields of CRS Roofing Services

## From the President

We are living through a period of instability and change. During times like these, it is important to belong to an association where members can share ideas and search for solutions to common problems.

Here are my tips for surviving this economic downturn:

- Scrutinize your nonessential and convenience services that can be dumped or done in a more cost-effective way.
- Prioritize your must haves.
- Negotiate your debts.

- A major business rule of thumb is that 80 percent of your business comes from 20 percent of your customers. That means 80 percent of your effort and resources needs to be focused on the top 20 percent of your customers.
- Pump up your marketing. This might seem like a bad time to invest in more marketing and advertising, but it's a good time to demand a greater return on your promotion dollars.

MARCA's annual Crab Feast Oct. 9 was a great success. More than 200 people attended, including candidate for lieutenant governor Mary Kane, who provided valuable insight about the upcoming November elections. I would like to thank our event sponsors: prime sponsors **Preferred Insurance Services** and **Roofblok Pavers**; **OMG Roofing Products**; **Safren Sales**; **Morris Ginsberg**; **Karnak Corp.**; **GreenGuard**; **The Roof Center Inc.**; **Republic Powdered Metals**; **Up On The Roof**; **Air Vent Inc.**; **Wasco Skylights**; **Bitumar**; and **CertainTeed Corp.**

We have a busy schedule ahead. We have a dinner meeting scheduled for Nov. 11 at Portalli's Restaurant in Ellicott City, Md.; NRCA Vice President of Government Relations Duane Musser will speak at the event. And MARCA's Holiday Dinner Meeting will be held Dec. 9 at Ruth's Chris Steak House in Baltimore.

There is one other matter of business I would like to report. As mutually agreed on by MARCA and NRCA, the NRCA/MARCA partnership agreement will not be renewed for 2011 and beyond. There will be a change in MARCA management during the coming months. Laurie Fick will be MARCA's new executive director. The MARCA board will work closely with Laurie and NRCA during the transition. I assure you we intend to provide the same level of service you have come to expect. With the MARCA/NRCA agreement ending, MARCA contractor members no longer will receive a \$250 NRCA rebate; however, NRCA has agreed to offer all MARCA contractor members who renew their NRCA memberships \$100 in NRCA Bucks, which can be used to purchase any NRCA product, publication or program. On behalf of MARCA, I would like to thank NRCA staff for the work they have done. We look forward to working with them for years to come.

Best,

WD   
Doug Fields  
MARCA President

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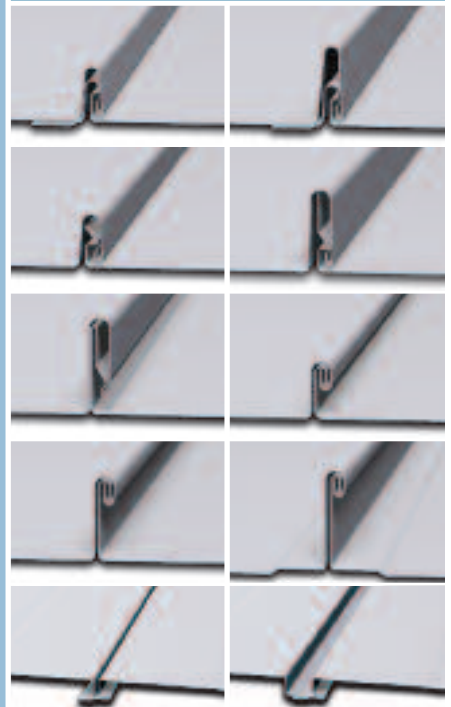
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# MARCA Committee Members

### Finance Committee

Mike Maguire, Jeff Orndorff, Peter Salmon

### Education Committee

Ernie Giancola, Dean Jagusch, Peter Salmon

### Employee Recognition Committee

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### Legal Committee

Frank Kollman

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### Golf Committee

Mike Maguire, Jeff Orndorff, Peter Salmon

### Crab Feast Committee

Bonnie Carroll, Rachel Howell, Dave Taylor II

# MARCA Administration

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# MARCA Notes

## ❑ New members

MARCA welcomes its newest members:

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## Get Wired!

If you currently are not receiving MARCA event notices and information via e-mail, please provide your e-mail address so we can inform you about MARCA happenings in the future. Send an e-mail to Bryan White at [bwhite@nrca.net](mailto:bwhite@nrca.net) with your name, company name and the e-mail address you would like on MARCA's communications list.

NRCA members and their staff members are eligible to register on NRCA's website to gain exclusive access to the Members Only section and receive NRCA's electronic communications, including NRCA E-News. Members will have access to the latest industry news, extensive technical information, educational programs and more. In addition, members can renew their memberships online, download NRCA's logo and view *Special Reports*. To register, visit [www.nrca.net/register.aspx](http://www.nrca.net/register.aspx).

## Frankly Speaking

### **How to respond to an OSHA inspection**

by Frank L. Kollman

Although the Occupational Safety and Health Act is more than 40 years old, few employers know how to react to the appearance of an Occupational Safety and Health Administration (OSHA) compliance officer. As a result, many employers find themselves having to fight citations they may have been able to avoid with a little planning.

The first thing to keep in mind is that a state or federal compliance officer from Maryland Occupational Safety and Health or Virginia Occupational Safety and Health is an intruder at your job site. The Supreme Court has said a compliance officer is like a police officer looking for evidence of a crime. If you do not want the officer to enter your job site, you can require him or her to obtain a warrant. In doing so, the officer must convince a magistrate there is probable cause to conduct an

inspection. Though probable cause for compliance officers is not the same as probable cause for police officers, compliance officers cannot get a warrant and consequently inspect your job site without a good reason.

The second thing to remember is that a compliance officer does not necessarily respond to kindness. Contrary to the popular notion, inspectors do not "go easy" on employers who are cooperative and come down hard on those who aren't. In fact, experience indicates the opposite is true. The more difficult an employer makes it, the quicker the inspector leaves and goes to the next, more cooperative employer. Besides, the law requires a compliance officer to cite any violation he or she sees, and it technically is against the law to give an employer a break.

With that in mind, you can begin to formulate a tough policy for handling OSHA (or the applicable state agency) personnel. To begin, select a management official to be responsible for safety, including OSHA inspections. That person should be level-headed with the ability to say "No." In small companies, this person typically is the boss. In larger companies, a superintendent or safety officer would be selected.

That person also should be responsible for safety training and developing safety programs addressing topics such as hazard communication, hearing preservation, lead exposure, fall protection, etc. He or she should obtain a copy of the applicable OSHA standards and study them. Copies of standards can be found at [www.osha.gov](http://www.osha.gov).

All personnel, especially supervisors, should be told that if any government officials present themselves at a shop or job site, the company safety officer should be contacted. More important, they should be told that no one—I repeat, no one—is permitted to come into the shop or inspect the job site unless the safety officer says so. Most compliance officers will be willing to wait or come back later when the safety officer is available. If not, let them leave to obtain a warrant. Virtually all compliance officers will accept this condition rather than run out for a warrant, which means more work.

At the risk of repeating myself, do not be intimidated by inspectors. Make them be patient. They are intruders and only should be admitted on your terms. They are not your friends; even if they are, their jobs are to find safety and health violations, cost you money and testify against you if you contest the citations.

If the company safety officer is present, the first thing he or she should do is take the compliance officer to a private area. When walking to that area, try to avoid walking through an area where work is being performed. Anything the compliance officer sees can be cited even though the inspection has not formally begun.

Once in private, find out the compliance officer's identity. Ask to see his or her credentials. If he or she does not have them,

throw him or her out. If the compliance officer does have credentials, write down his or her name, address, telephone number, supervisor's name and supervisor's telephone number. Then, find out why the compliance officer is there. If he or she does not tell you specifically—in other words, does not say more than he or she is there to “inspect”—throw out the officer.

If the inspector says he or she is there based on a complaint, ask the inspector for a copy. If the inspector does not have it, tell him or her to call his or her office to get all the information on it. Find out who filed it, what the specifics of the complaint are and what standard the complaint would violate, if valid. If you cannot get straight answers, make the compliance officer get a warrant. At the risk of sounding like a salesman, if you are not getting straight answers, involve your attorney, preferably someone who knows a little about safety and health law.

If you do get straight answers, you should let the compliance officer inspect—but only the area involved in the complaint. Do not let the officer inspect the entire job site; he or she would not be permitted to do so even with a warrant. If you are concerned you are not in compliance, make the inspector get a warrant and give yourself time to correct the situation. You might avoid a citation.

If the inspector says he or she is there to make a general scheduled inspection, ask him or her how your company was selected. If the inspector cannot give you a straight answer, make him or her get a warrant for this comprehensive inspection. The same advice applies if you fear you are not in compliance.

A general scheduled inspection is a “wall-to-wall” inspection that normally results from random selection. If OSHA shows that your company was selected properly, it can get a warrant. This is one area where it is easier for OSHA to get a warrant than the police.

If the inspection is an accident inspection, cooperation may be in order. There is no doubt OSHA will be able to get a warrant. That does not mean, however, that you should not limit the inspection to the circumstances surrounding the accident. There is no need to allow the compliance officer to inspect your entire work site.

Although it rarely happens, a compliance officer may have a warrant the first time he or she visits. Clearly tell the officer you object to the inspection then limit his or her inspection to the letter of the warrant. If the inspector tries to deviate from it, tell him or her you would like to call the magistrate or judge for clarification.

If the inspection actually does take place, the company safety officer should limit the inspection as much as possible. The more difficult you make it, the faster the compliance officer will want to move on. You select the routes; do not let the

inspector wander. The company representative should carry a note pad and camera, taking photographs when the compliance officer does and writing down what the compliance officer says. One warning, however—do not write anything that could be incriminating; OSHA may be entitled to see your notes at a later date.


If the inspector asks to talk to employees, insist on being present. If the inspector wants private interviews, you can require a warrant. However, you do not have to disrupt your work for these interviews. It also is a good idea to let employees know ahead of time they do not have to talk to OSHA inspectors.

During an inspection, it is important not to volunteer any information that could be used against your company. Never admit a violation; at most, say you will review it. Do not help OSHA prove its case against you.

If a general contractor permits an inspection, still make it clear to the compliance officer that you object. This objection may exclude evidence later, though there is no guarantee the evidence won't be admitted to prove a violation. For that reason, you should discuss with the general contractor in great detail how you want him or her to respond to the appearance of a compliance officer. Try to get the general contractor to take the same hard line your company intends to take.

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At the closing conference to discuss the inspection's results, take comprehensive notes. Question the inspector extensively about the basis for any citation that might be issued. Ask the inspector about the applicable standard. In addition, ask him or her to explain in detail any proposed abatement.

In sum, you can control an OSHA inspection more than you realize. If you do not, you may find yourself defending your safety practices before an administrative law judge or hearing officer.

An employer should consider contesting every citation, no matter how small the penalty. First, if you get cited for the same violation later, the penalty will be much larger—perhaps thousands of dollars. Second, citations become part of your permanent record with the agency to be used against you in later proceedings. Third, abatement costs can be expensive even though there is no fine. Think it through before you accept an OSHA citation or settlement.

## Industry News

### ❑ **Baltimore hotel projects are stalled, scrapped**

Only three of 14 hotel projects planned in and around downtown Baltimore are on target to open this year, according to *The Baltimore Sun*. The economic slowdown has led to dormant locations and delayed or cancelled opening dates.

The most common reason for the stalled projects has been

developers' inability to obtain financing. Fourteen hotel projects were supposed to be finished or substantially under construction by now, adding more than 1,000 rooms, creating hundreds of jobs and representing more than \$160 million of investment. Of the three set to open this year, the largest has 62 rooms.

"We're dealing with a dramatic market correction," says Kirby Fowler, president of the Downtown Partnership, a nonprofit that promotes downtown businesses. He says before the recent recession, "Everybody thought they could go into the hotel business ... Now we're suffering from the abundance of all those projects."

Hotel projects of all types and price ranges have been affected by the economic downturn, which also coincided with a dip in Baltimore's hotel occupancy rate, falling from about 73 percent in 2007 to the low 60 percent range this year.

One sign of the market's slowdown came this past summer when two partially renovated properties were put up for foreclosure auctions and the developer of both filed for Chapter 11 bankruptcy protection to prevent the sales. And in 2009, developers of the partially completed Four Seasons Harbor East hotel said they were delaying the grand opening for at least a year and not proceeding with construction of more than 20 levels of condominiums above the hotel until the residential real estate market became stronger.

Baltimore is not the only city suffering. The pace of hotel construction starts in the U.S. dropped from 134,000 rooms in 2008 to 47,000 in 2009 and are on pace to fall to about 29,000 this year.

Tom Noonan, president and chief executive officer of Visit Baltimore, says he doesn't believe many more hotel projects will begin or resume until the economy recovers, local hotel room rates increase and occupancy rates exceed 70 percent.

### ❑ **Hospital's expansion plans are delayed**

Suburban Hospital's long-stalled plans to expand and update its Bethesda, Md., campus were delayed again June 18 when a Montgomery County hearing examiner recommended the Board of Appeals send the plans back to the hospital for revisions, according to the *Washington Business Journal*.

Although hearing examiner Francoise Carrier did not outright reject the proposal and said the hospital made a compelling case for its need to expand, there were concerns regarding neighborhood complaints and aspects of the plan that unnecessarily would harm the surrounding neighborhood. There also were concerns regarding whether the current proposal fits the Bethesda/Chevy Chase master plan.

Suburban Hospital's expansion plan, which dates to a 2005



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proposal, includes an additional 238,000 square feet for 66 additional beds, as well as space for new technologies and independent physicians' offices. However, the plan requires demolishing 23 nearby homes, which are owned by Suburban Hospital, and removing a street.

Suburban Hospital has been a part of the residential neighborhood for more than six decades. The project already has generated a record-setting 34 days of hearings.

#### ❑ **Convention center hotel construction is set to begin**

The Washington Convention and Sports Authority is expected to release funds soon to start prepping the grounds for the \$537 million Marriott Marquis hotel, which will be adjacent to the Walter E. Washington Convention Center in Washington, D.C., according to the *Washington Business Journal*.

The JBG Cos., Chevy Chase, Md., and Marriott, Bethesda, Md., have reached a deal to move forward with the project after months of lawsuits and countersuits involving the 1,167-room hotel.

JBG filed the original suit against the city Sept. 4, 2009, claiming the district chose Marriott, Quadrangle Development Corp., Washington, D.C., and Capstone Development LLC, Washington, D.C., to build the hotel through an invalid sole-source award. Marriott later countersued, claiming JBG wanted to convert some rooms at the Marriott Wardman Park into condominiums, which Marriott resisted.

The JBG suit was tossed in April, and the companies' dispute reached a breaking point in June when D.C. Attorney General Peter Nickles set a deadline for JBG to settle or face a resurrected D.C. lawsuit against the company.

The convention center hotel is considered critical for the district to compete with other major convention destinations.

#### ❑ **Virginia legal opinion authorizes checks of immigration status**

Virginia Attorney General Ken Cuccinelli II issued a legal opinion Aug. 2 that authorizes law enforcement to check the immigration status of anyone stopped by police officers for any reason, according to *The Washington Post*. Virginia law enforcement officers previously were required to investigate the legal status only of those who were arrested and jailed.

Cuccinelli's opinion is less severe than the recently blocked portion of the Arizona law, which required Arizona authorities to question people who they have a "reasonable suspicion" are illegal immigrants.

"Our opinion basically said Virginia law enforcement has the

authority to make such inquiries as long as they don't extend the duration of a stop by any significant degree," Cuccinelli says. "That's consistent with Supreme Court authority."

Cuccinelli's opinion also included that Virginia law enforcement officers can arrest those they suspect of committing criminal violations of immigration laws, such as crossing the border, but not those they believe have violated civil immigration statutes, such as overstaying visas. However, he says checking immigration status is different than arresting for a violation, and that law enforcement can inquire.

The opinion was issued in response to a request from Del. Robert Marshall (R-Prince William), who wanted clarification regarding whether local police, conservation officers and zoning officials could inquire about legal immigration status. He made the request because he feared the Democrat-controlled Senate would not approve legislation that permits law enforcement officers to inquire about legal status during routine stops.

Marshall has written to Gov. Robert McDonnell (R-Va.) to ask him to codify Cuccinelli's opinion through executive order; he believes Virginia can avoid legal trouble by allowing—but not mandating—the immigration status checks. McDonnell is expected to review the opinion.



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### ❑ **University of Maryland East Campus to be redeveloped**

The University of Maryland, College Park, will partner with The Cordish Cos., Baltimore, to redevelop its 38-acre East Campus, according to the *Washington Business Journal*. The \$900 million-plus project has been on hold since November 2009, when the university ended its partnership with Rockville, Md.-based The Foulger-Pratt Cos./Argo Investment Co.

The university issued a new request for proposals in April and is in exclusive negotiations with Cordish; however, a formal partnership has not yet been finalized.

The East Campus redevelopment involves 425,000 square feet of retail, a 200-room hotel, 100,000 square feet of office space and 1,600 apartments, including subsidized graduate housing.

The project's first phase will relocate some of the university services currently in the East Campus area and is expected to be completed by late 2013.

### ❑ **Only 37 percent of Maryland's small companies offer health care**

At the end of 2009, 47,661 small businesses in Maryland—or 37.6 percent of employers with two to 50 employees—provided some level of health coverage to 381,517 workers, according to the *Washington Business Journal*. That marks a decline from the 51,283 small-business employers who offered benefits to 407,983 employees in 2008.

Since its peak in 2007, Maryland's small-business market has lost about 6,000 employer groups that provided health insurance for more than 46,000 employees. During that time, the average annual wage in Maryland has increased less than 5 percent as the average cost of health coverage paid by an employee of a small business has risen more than 7 percent; as the economic crisis affected small businesses, employers shifted more health care costs to their employees, stopped offering coverage and went out of business.

However, the downturn is not the only cause for employers' decreased health care coverage. Insurers significantly have raised premiums; cost per employee for basic coverage through a health maintenance organization offered in Maryland's standard health benefit plan jumped 10 percent in 2008 and 12 percent in 2009.

### ❑ **Maryland State Department nixes Eastern Shore facility**

The Maryland State Department has abandoned plans to build a Foreign Affairs Security Training Center at the Hunt Ray/Crismer Farm site on the Eastern Shore, according to the *Washington Business Journal*.

The department has faced strong resistance from nearby residents regarding the 1,250-acre training facility, which would have included a mock urban simulation area, firing range, driving tracks, explosives testing area, and classroom and office space. At a February meeting, community members expressed major concerns regarding the noise, location and effects of the development, but as of May, the project still was moving forward.

However, the State Department and General Services Administration released a statement June 28 saying the site no longer was being considered for the facility. The site had been selected in part because of its proximity to Washington, D.C., and the George P. Shultz National Foreign Affairs Training Center in Arlington, Va. The statement says the site selection process will continue.

### ❑ **D.C. bill would reward businesses for doing good things**

Washington, D.C. Councilman Michael Brown (I-At large) has drafted a bill that rewards businesses in the district for showing they are "good corporate citizens" by hiring D.C. workers, implementing employee wellness programs and exceeding green building standards, among other things, according to the *Washington Business Journal*. Under the legislation, these businesses would be eligible for up to \$10,000 in tax credits.

"We all often have said the district must do a better job in partnering with the business community and bringing them along as willing partners rather than always legislating and forcing the business community to do something," Brown says.

Incorporated or unincorporated businesses that exceed Gold standards under LEED®; provide paid time off for participation in tutoring or mentoring programs; provide tuition reimbursement for classes at the University of the District of Columbia; or offer pro bono services to local charitable organizations could receive up to \$10,000 in annual franchise tax credits.

Eligible businesses must maintain a work force consisting of at least 40 percent district residents during the tax year for which they are seeking the credit. Brown says 72 percent of district jobs are held by nonresidents.

In 2008, 24,678 taxpayers paid corporate franchise taxes, but only 8,302 paid more than the minimum \$100. The average bill for those that paid more than the minimum was \$18,856, so a business could benefit significantly from a \$10,000 credit.

"We are ranked the worst place in the country to do business," says Barbara Lang, chief executive officer of the D.C. Chamber of Commerce. "We would love to see things that

make it less burdensome to be in the District of Columbia and do business here.”

## Raising the Roof!

### MARCA member will give away green roof

MARCA member Cole Roofing Co. Inc., Baltimore, will give away a green roof system valued up to \$30,000 to a nonprofit organization; the winning organization will receive a vegetative roof system or solar integrated roof system.

During the nomination period, which ends Nov. 15, nonprofits must submit videos explaining how they can most benefit from a new green roof system. The videos will be posted online for public viewing.

From Nov. 16 through Dec. 17, the public can vote for the nonprofit it believes is most deserving of a green roof system. The organization that receives the most votes automatically will receive \$5,000. Then, Cole Roofing will choose the winner of the green roof system and announce it Dec. 24.

Besides honoring area nonprofits, Cole Roofing hopes to educate the public regarding different green roofing solutions. Roofing professionals are encouraged to contact their favorite nonprofit organizations and ask them to get involved.

For more information, visit [www.greenroofgiveaway.com](http://www.greenroofgiveaway.com)

### MARCA member company names new president

MARCA member Fick Bros. Roofing & Exterior Remodeling, Baltimore, has announced the appointment of J. Patrick Fick as the company's new president. Fick will serve as the third president of Fick Bros. since the company's inception in 1949. He succeeds his father, Joseph A. Fick Jr., who served as president for the past 32 years.



*J. Patrick Fick*

“The appointment of Patrick Fick demonstrates the longstanding family tradition of the company and positions us for continued growth and success,” says Joseph A. Fick Jr., chairman of the board of directors. “Patrick’s business acumen, energy and understanding of the marketplace are assets to the company. Patrick reflects the values of Fick Bros. Roofing & Exterior Remodeling and will remain committed to the business for many years to come. Under his leadership, we expect the company to continue to deliver the high-quality service and expert craftsmanship our customers expect.”

Fick began his formal career with Fick Bros. Roofing & Exterior

Remodeling in 1997. During his 13-year professional tenure with the company, he has served in various capacities, including sales and production, vice president and production manager.

### Fall-protection module is available online

NRCA University's Fall Protection for New Roofing Workers is a newly developed, online training program designed for roofing and construction workers that provides introductory safety training addressing fall-hazard identification and remediation. The program consists of three modules: Introduction to Fall Protection for New Roofing Workers, Low-slope Fall Protection for New Roofing Workers and Steep-slope Fall Protection for New Roofing Workers. The first module, Introduction to Fall Protection for New Roofing Workers, now is available.

Fall Protection for New Roofing Workers offers convenient, individualized training that can be used anytime and anywhere at the participant's pace. Each module takes about 20 minutes to complete. The program uses photos, graphics and video clips to illustrate important concepts to effectively teach individuals of all levels of reading ability. Each training session will be available in English and Spanish and includes narration. All modules will include activities at the end of each lesson to reinforce learning and help with retention.

For more information, visit [www.nrca.net/rp/pubstore/products.aspx?c=43](http://www.nrca.net/rp/pubstore/products.aspx?c=43).

### Register online for the NRLRC seminar

Online registration is available for the National Roofing Legal Resource Center's (NRLRC's) 31st annual legal seminar, Roofing Issues: Decks to Dockets, Nov. 4-6, at the Hotel Contessa, San Antonio.

Session topics for this three-day seminar include safety issues, legal issues, insurance coverage, employment law, vegetative and photovoltaic roof systems, legislative issues and case decisions.

The seminar is authorized to confer International Association of Continuing Education and Training-approved continuing education units at 0.1 per program hour.

For more information about the 2010 Roofing Issues: Decks to Dockets or to register, visit [www.nrlrc.net/education/seminar](http://www.nrlrc.net/education/seminar) or contact Anne Schroeder, NRLRC's director, at (847) 299-9092 or [aschroeder@nrca.net](mailto:aschroeder@nrca.net).

### NRCA announces luncheon speaker

NRCA has announced Dave Carey will be the keynote speaker at the NRCA Luncheon during NRCA's 124th Annual Convention and the 2011 International Roofing Expo (IRE) Feb. 14-18, 2011, in Las Vegas. Sponsored by CNA, the luncheon will be held Thursday, Feb. 17, 2011, from 11:30 a.m.-1 p.m. in the Las Vegas Convention Center.

Carey is a retired Navy captain. As a Navy pilot during the Vietnam War, Carey's aircraft was destroyed over North Vietnam by a surface-to-air missile. He spent five and a half years as a prisoner of war in the infamous "Hanoi Hilton." He will share his experiences and the lessons he has learned.

The luncheon also will include presentations of the 2011 J.A. Piper and Charlie Raymond awards, as well as NRCA's member meeting and elections.

The ticketed event is \$75 for members and \$95 for nonmembers. To register, visit [www.theroofingexpo.com](http://www.theroofingexpo.com). To view a preliminary schedule for NRCA's convention and the 2011 IRE, visit [www.nrca.net/rp/education/convention/2011prelim.pdf](http://www.nrca.net/rp/education/convention/2011prelim.pdf).

### NRCA and the center launch photovoltaic credentialing program

NRCA and the Center for Environmental Innovation in Roofing have launched Roof Integrated Solar Energy (RISE) Inc., an entity created to provide a means of evaluating and certifying solar roofing professionals to support the widespread use of rooftop solar energy.

RISE evaluates and certifies solar energy installers for knowledge regarding critical roof construction and maintenance practices necessary to support successful rooftop solar energy installations based on principles regarding the installation and maintenance of rooftop solar energy systems without adversely affecting roof system performance and service life.

Individuals who successfully complete the requirements established by RISE will receive the RISE Certified Solar Roofing Professional certification, which is a voluntary certification for professionals who plan and oversee photovoltaic (PV) system installation on roofs. The credential evaluates whether candidates have the underlying knowledge required for a successful roof-mounted PV system installation—one that recognizes the importance of the roof system and PV system for a building's value and uninterrupted use. Candidates will be asked to demonstrate basic knowledge about different PV system types and key components, benefits and risks applicable to building

owners, PV systems' integration with electricity, installation guidelines, building codes and post-installation considerations.

For more information, visit [www.riseprofessional.org](http://www.riseprofessional.org) or contact Jeanne Schehl, NRCA University's program development director, at (800) 323-9545, ext. 7566 or [jeaschehl@nrca.net](mailto:jeaschehl@nrca.net).

### NRCA catalog is available online

A digital version of the NRCA 2010 Catalog is available on NRCA's website. The catalog offers information about various NRCA products, NRCA On-Demand, NRCA University, customer service and membership, among other topics.

To view the catalog, visit [www.nrca.net/publications/catalog/2010](http://www.nrca.net/publications/catalog/2010).

### NRCA issues a *Special Report* about new OSHA crane standard

In 2003, the Occupational Safety and Health Administration (OSHA) initiated the process of new rulemaking for the use of cranes and derricks in construction by forming the Cranes and Derricks Advisory Committee (C-DAC). Members of C-DAC, made up of manufacturer, contractor, government and trade association representatives, developed a proposed rule that was published in 2008 and public comments, hearings and revisions have led to the final rule recently published by OSHA.

Although key provisions of the new rule will be phased in over four years, the new standard will have a significant effect on the construction and roofing industries even before the date of full implementation. Under this rule, new Subpart CC, Cranes and Derricks in Construction, has been added to the construction industry regulations at 29 CFR 1926.1400-1442.

NRCA has released a *Special Report* to explain the rule's main provisions and how they affect roofing contractors throughout the U.S.

To read the *Special Report* about the new OSHA crane standard, visit [www.nrca.net/rp/safety/specrpt/0910\\_crane.aspx](http://www.nrca.net/rp/safety/specrpt/0910_crane.aspx). If you have questions or want more information, please contact Harry Dietz, NRCA's director of risk management, at (847) 493-7502 or [hdietz@nrca.net](mailto:hdietz@nrca.net).

## Industry Events Calendar

For information about MARCA events, visit [www.marcaroof.com](http://www.marcaroof.com) or contact Bryan White, NRCA's manager of affiliate partnerships, at (877) 508-ROOF or [bwhite@nrca.net](mailto:bwhite@nrca.net).

### November

11 November Dinner Meeting  
Portalli's Restaurant, 8085 Main St., Elliott City, Md.  
Additional details to come

### December

9 MARCA Holiday Dinner Meeting  
Ruth's Chris Steak House, Baltimore  
Additional details to come

# Photos—MARCA Annual Crab Feast



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# Photos—MARCA Annual Crab Feast



# Photos—MARCA Annual Crab Feast



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